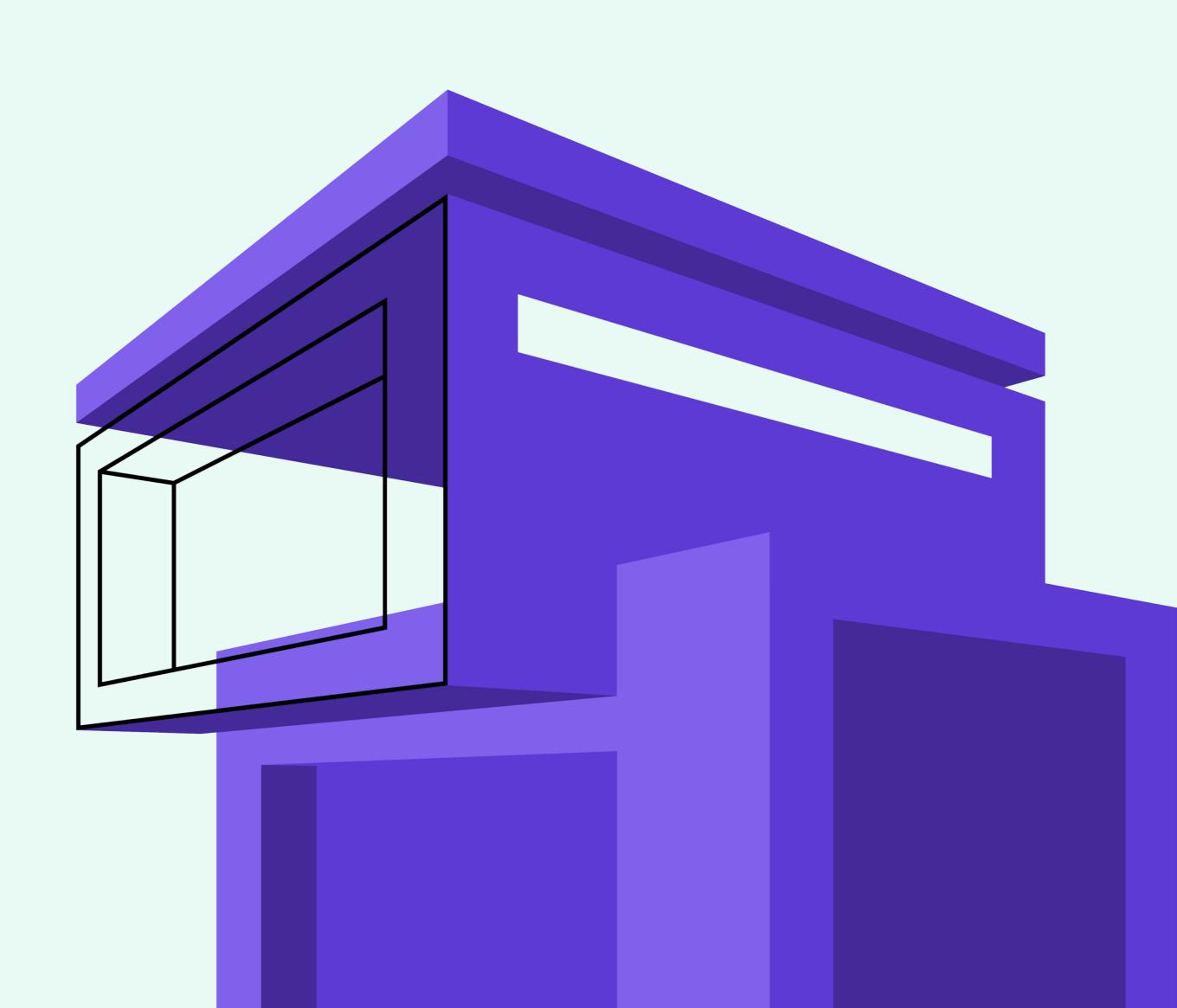
# Zonda House Plans 2024 Media Kit



# We Dominate the House Plan Market

Zonda's Consumer Media network is the industry leader for predrawn house plans. Our huge audience of consumers and builders is looking to build homes and get inspiration.

- 17 million est. annual visitors across sites
- 140 million est. annual pageviews across sites
- 32 million sessions annually





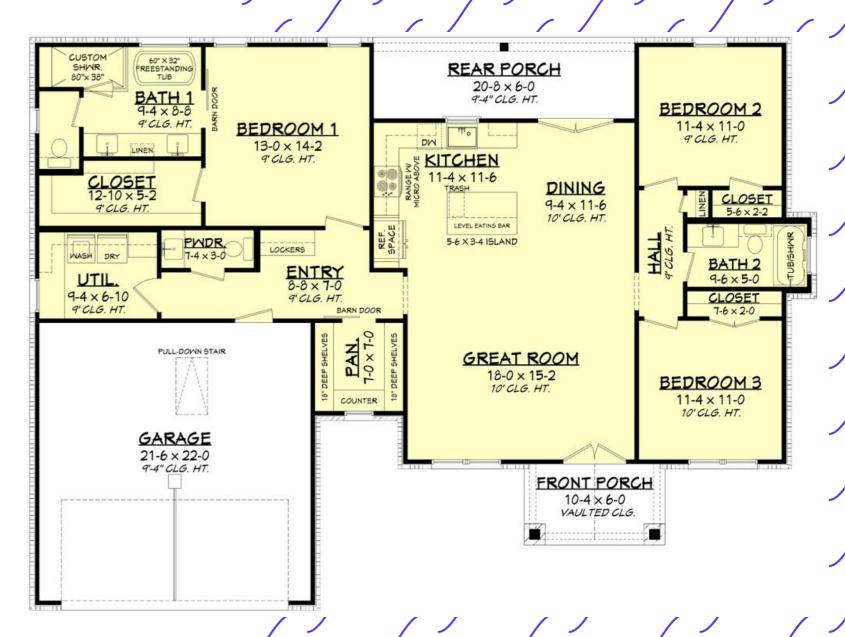












# Organic Ranking Authority

We own the search engine results page experience for a huge selection of building-related terms to pull in a vast audience.

257 million organic impressions annually















# Our Audience is Engaged

We've built a large social following across our brands:

Pinterest: 319,829Facebook: 50,517Instagram: 14,815











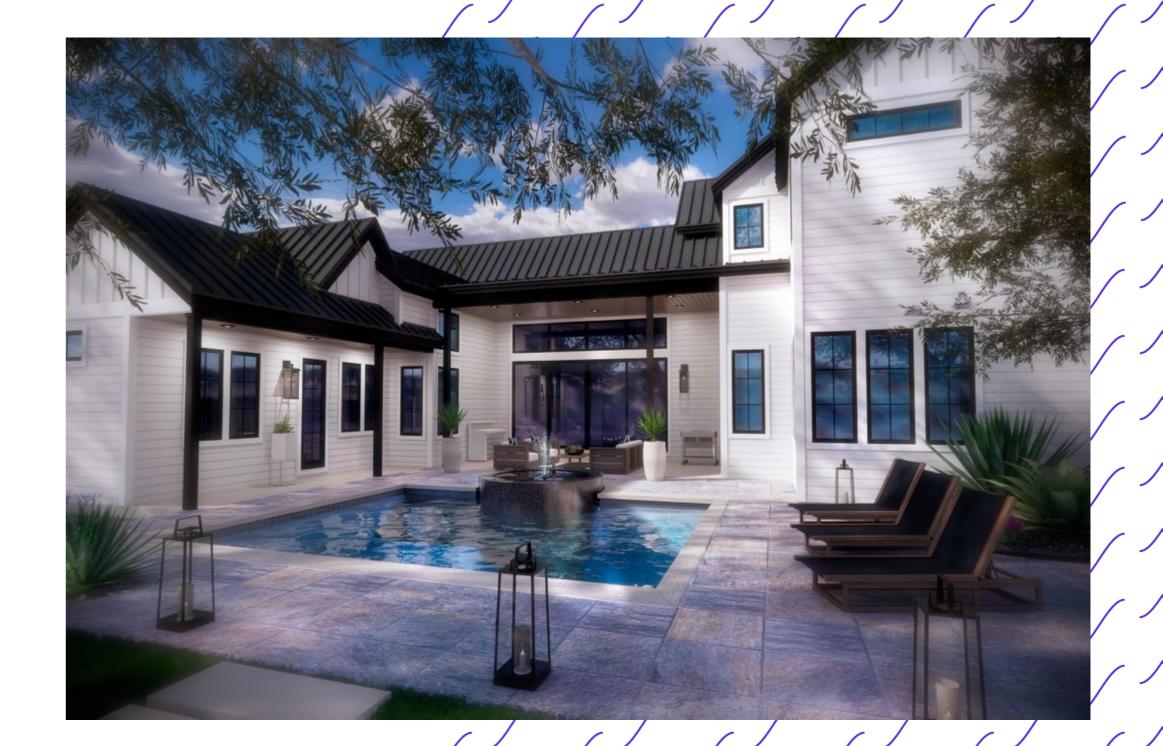




# They are Ready to Spend (A Lot)

A house plan is a high-consideration, high-value purchase. But it's just the beginning for our customers, as they are getting ready to buy much, much more. That's where you come in.

- **\$1,389** average order
- 57% of our leads already have land
- 47% of our leads expect to start building within the next 12 months















# Our Content Gets Their Attention

Based on meticulous SEO research, our blogs, collections, trend guides, and other articles are optimized to rank high in search results and deliver engaging, informative content to our visitors.

1.4 million pageviews annually for the Houseplans.com blog















#### Recent Articles







Timy House Plans for Sale

These tiny house plans make a bigimpact in minimal space.

Tags: Curb. Apparol. Simple House Plane



Prairie-Style House Plans

These Prairie-cryle haves place former low-pitched roots, gable details, and open floor plant.



#### Modern Farmhouse Floor Plans from Donald A. Gardner Architects.

his collection of modern farmhouse ficor plans from Dorold A. Gastair II. zure to help you find the home of your

Bage: Croftermin House Plans, Carts Appenii House Styles:



Four-Bedroom House Plans Porfect for Your Family

Those four-bedroom house pleas are perfect for hosting oversight quetty or giving children their own spaces.



Craftsman House Plans We Love

These Craftimes have plant combine. matric details with modern futures.



Small House Design Plans for

Arry Style:

These small house design plant don't spare a single detail.

# The House Plans Audience Advantage

Build brand awareness with a huge, engaged consumer audience

Get your products seen by end users in the market to build their dream homes

Showcase your offerings in our relevant, exciting content for maximum engagement



House plan 1074-50 at Homeplans.com

# 2024 Marketing Solutions Menu

#### Sponsored content

- Native advertising
- Blog posts
- Sponsored collections
- Gated, downloadable trend reports with lead-gen program
- Social media posts

Newsletter engagement marketing

Digital advertising/retargeting



# Our Audience. Your Goals.

#### Looking to build brand awareness?

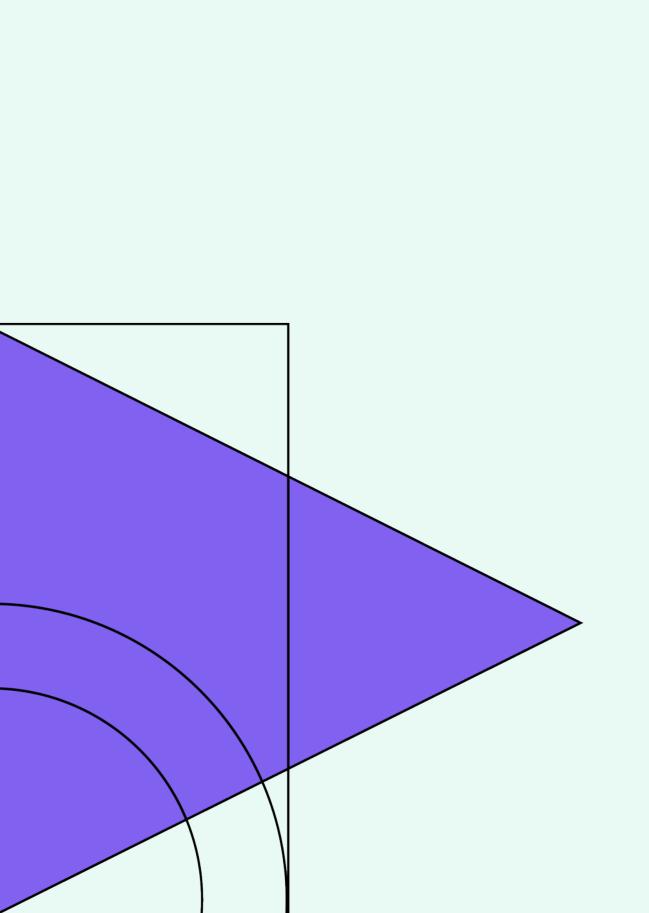
Our blogs and trend guides will integrate your branding in a natural, relevant way.

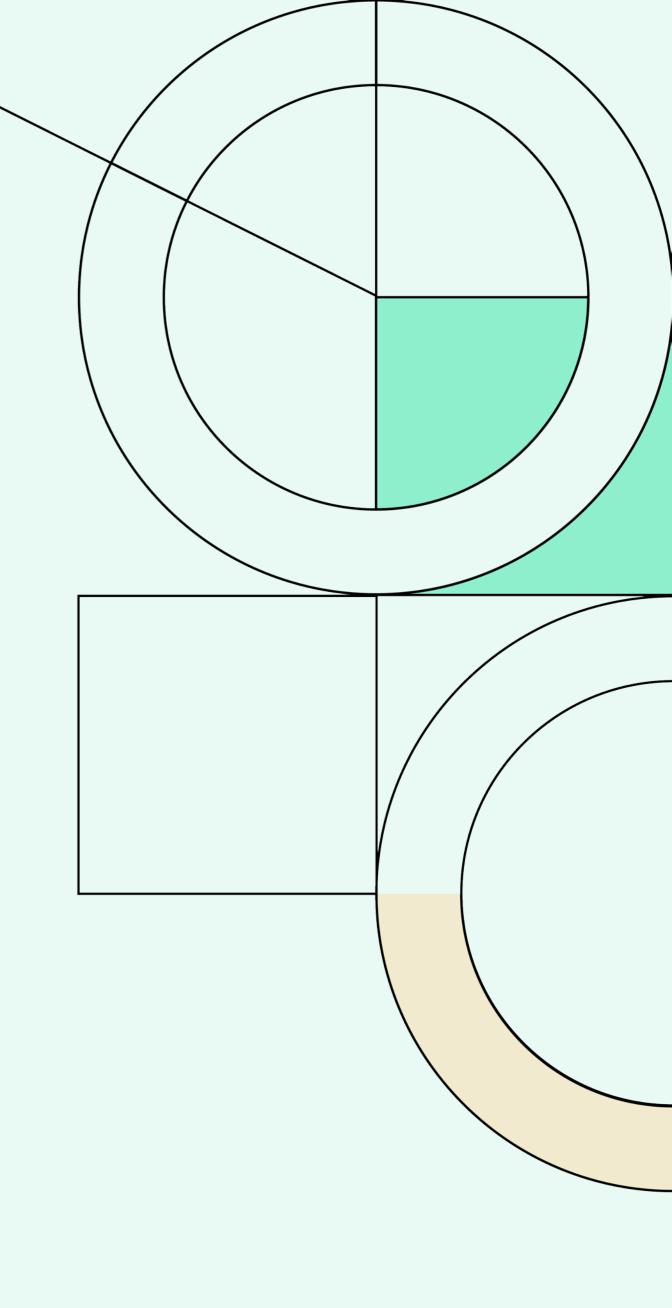
#### Want to generate leads?

We're the content experts, and we know what entices people to fill out a form. We'll build a program to suit your budget and goals.

#### Ready to get a lot of eyes on your products?

Our digital advertising brings the volume.



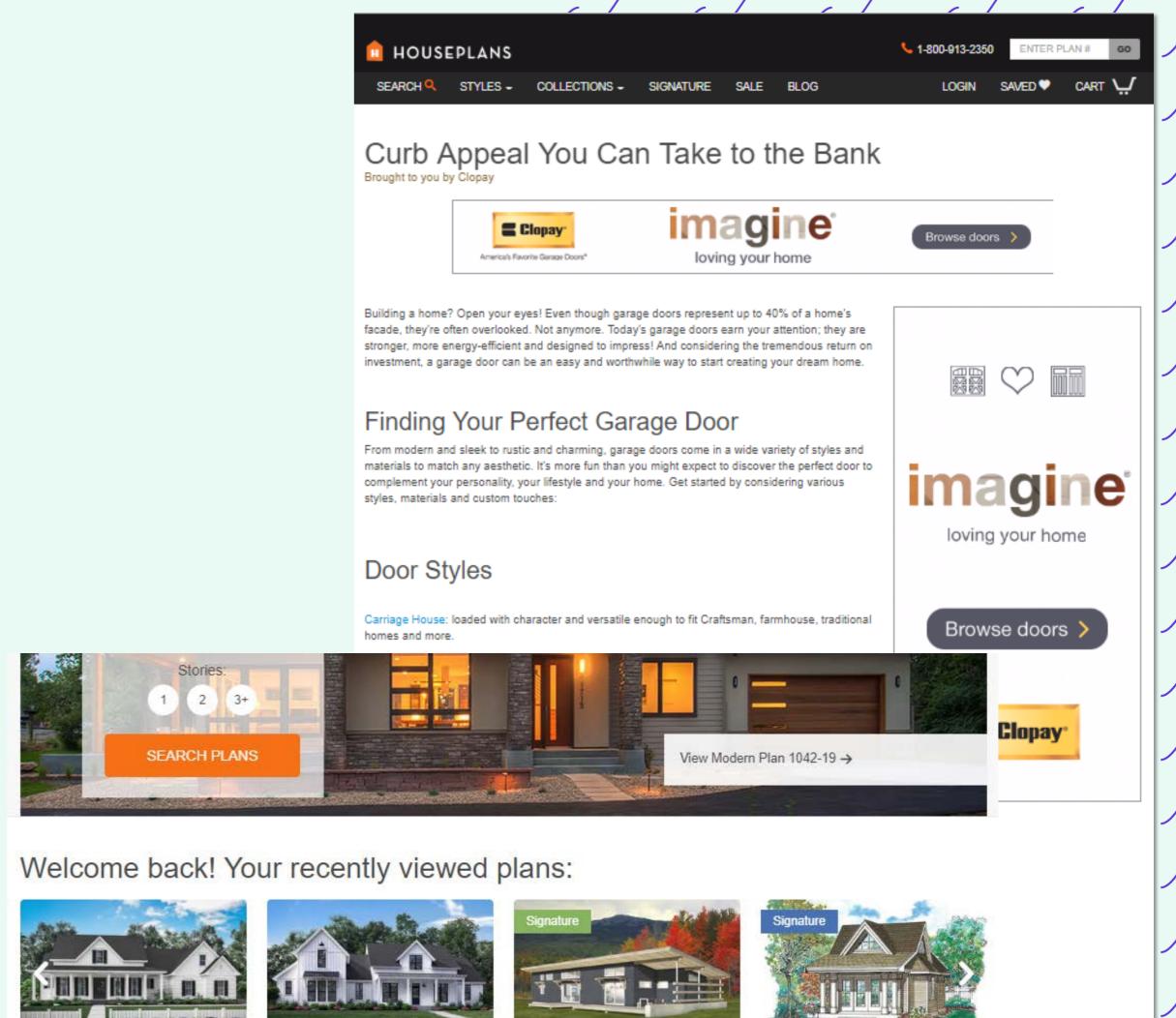


# Native Advertising

#### Ideal for brand awareness and thought leadership

- Position yourself as a category expert by sponsoring a prominent article on one or more of our consumer sites.
- Let our experts write an article for you. Topics will be design-focused and editorial in nature.
- You get 1-2 links to your site plus digital ad placement.
- Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and two dedicated newsletter blasts.

Starting at \$8,000. Frequency savings available.

















# Sponsored Blog Posts

Showcase your brand with our optimized, research-driven articles

Ready to take your content marketing strategy to the next level? We create an optimized, highly engaging blog post using our knowledge of SEO best practices and keyword research.

You choose the topic from a short list designed to complement your product category. Articles feature house plan trends and fun design topics, typically focusing on around ten layouts.

The article will contain a short paragraph explaining how your product ties in with the theme, along with 1-2 direct links to your site. Promotion includes social media posts (one Pinterest pin, one Facebook post, and one Instagram post) and one newsletter blast.

Starting at \$10,500. Frequency savings available.



## Sponsored Collections

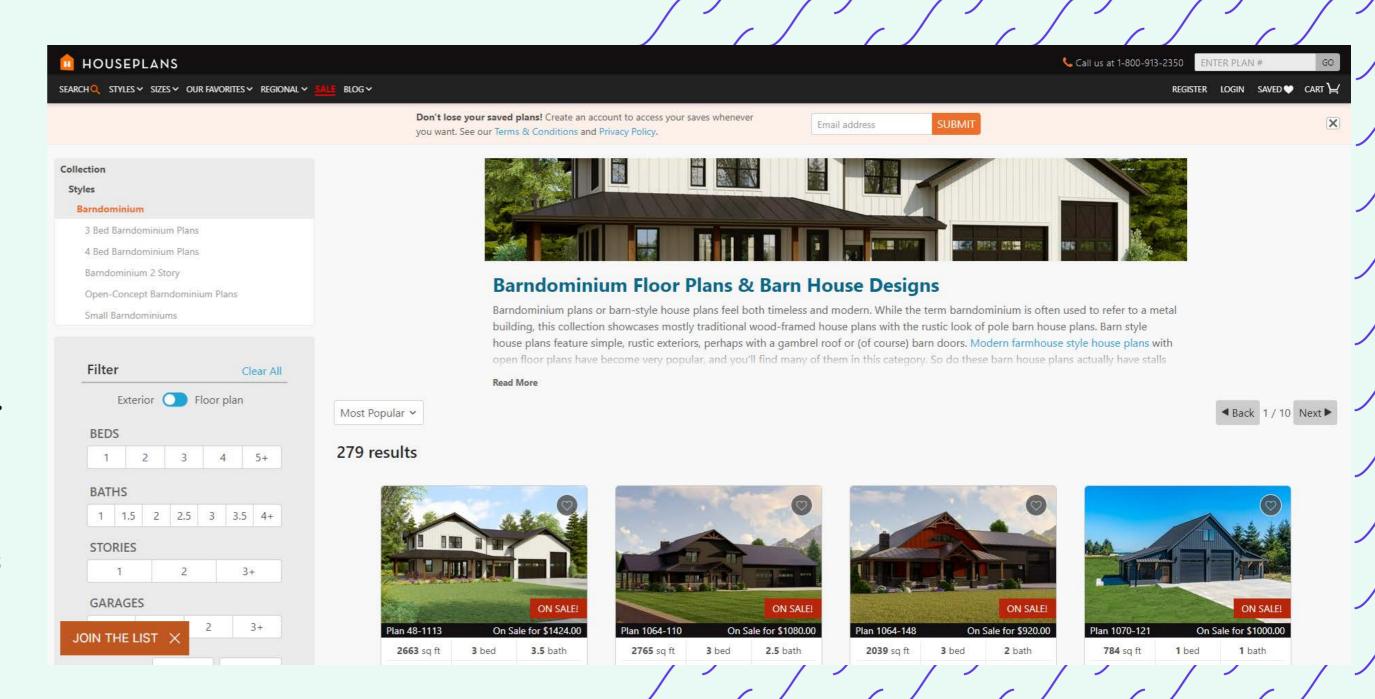
Align your brand with our hottest collections to get huge impressions

Our optimized, curated collections of plans with the hottest features dominate organic search engine results and bring in immense pageviews.

We'll work with you to determine the best collections to complement your branding. Sponsor proven winners, such as <u>Farmhouse Plans</u>, <u>Modern House Plans</u>, and <u>Plans with Walkout Basements</u>, or work with us to create a new collection.

The collection will feature a direct link to your site, along with dedicated ads. Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and two newsletter blasts.

Starting at \$20,000 per standard collection, \$30,000 per premium collection.



## Sponsored Trend Guides

#### Ideal for lead generation

We create an exciting, 6-8 page downloadable PDF that is gated by a lead-generation form.

You choose the topic from a short list designed to complement your product category. Articles will focus on design trends of interest to consumers.

You get your logo on every page, plus the opportunity to feature your related products in "Get the Look" sidebars. Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and one newsletter blast.

Leads delivered at the end of program. Minimums apply.

Starting at \$15,000 for guide creation + \$30 CPL (segmentation available for higher rates)



% Zonda...

## Sponsored Pinterest

Ideal for exposure to a large consumer audience on a highly visual platform.

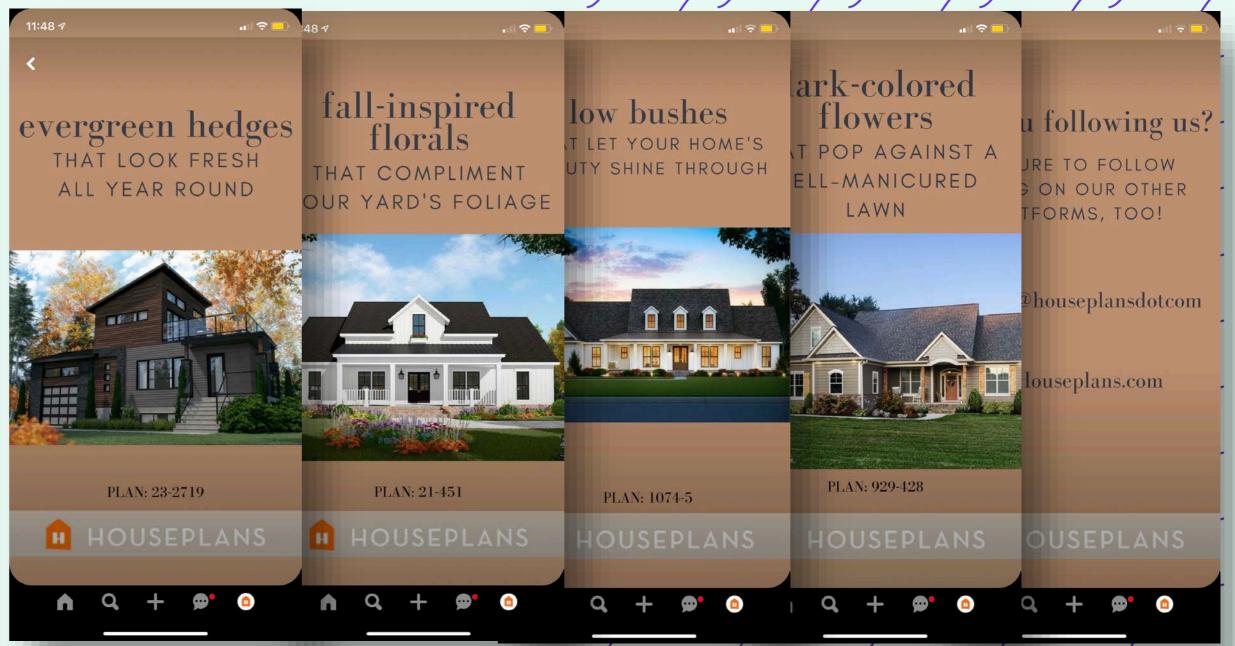
Get your product in front of our massive following on Pinterest. Our Houseplans.com account has over 264,000 followers. Pinterest drives 94% of site users coming from the organic social channel, making it our top social source.

We'll work with you to create engaging content for a Pinterest Idea Pin that we make with your material and showcase to our audience.

Idea Pins are short slideshows designed to inspire and may showcase multiple products (note that these do not contain external links).

Starting at \$5,500. Frequency savings available.







## Newsletter Advertising

Get your brand in front of our engaged subscriber list.

Choose from a variety of branded newsletters that showcase trends, collections, popular house plans, and more.

Starting at \$2,500 for one placement (600 x 90 or 300 x 250). Frequency savings available.

Newsletter	Circulation
Builder House Plans (1-4X weekly)	22,000
Dream Home Source (1-4X weekly)	30,000
Eplans (1-4X weekly)	46,000
Homeplans (1-4X weekly)	17,000
Floorplans (1-4X weekly)	13,000
Houseplans (1-4X weekly)	101,000

Co-branded (dedicated) email also available (\$350 CPM with 10K minimum distribution).



#### **Barn House Plans**

Get the rustic look, but with modern amenities.



Get your Saturday style inspiration here. Scroll through our roundup of barnstyle house plans and find your favorite.

Read the Blog

# Digital Advertising Solutions

Put your products in front of our huge audience.

Whether you'd like to keep it simple or are working with a smaller budget, our digital advertising makes things easy.

Inventory may vary – please check for current availability.

Ad Unit	ROS (No Targets) CPM Rate (Net)	ROS (Targeted/Geo Selects) CPM Rate (Net)
Leaderboard (728 x 90)	\$10.00	\$13.00
Medium Rectangle (300 x 250)	\$12.00	\$16.00
Skyscraper (160 x 600)	\$12.00	\$16.00
Persistent Footer (728 x 90)	\$10.00	\$13.00



# Retargeting

Get them thinking about your product.

Display your ads across a network of sites, retargeting previous visitors to our sites.

Inventory may vary – please check for current availability.

\$30 CPM, Campaign Minimum \$7,500

