## We Dominate the House Plan Market

Zonda's Consumer Media network is the industry leader for pre-drawn house plans. Our huge audience of consumers and builders is looking to build homes and get inspiration.

- 18 million annual visitors across sites
- **196 million** annual pageviews across sites





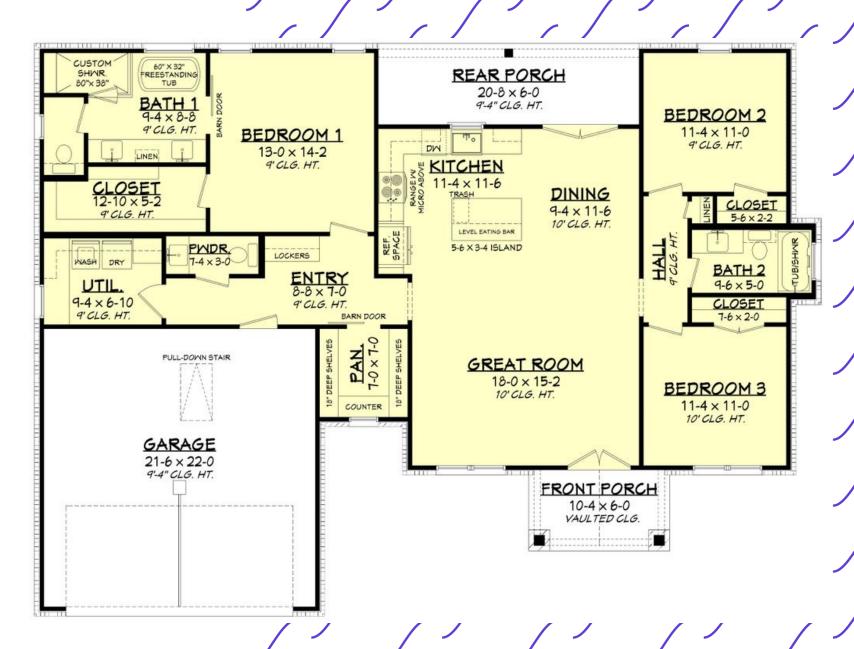












## Organic Ranking Authority

We dominate search engine results for a huge selection of buildingrelated terms to pull in a vast audience

- **150 million** organic impressions annually
- 6 million organic clicks annually















## Our Audience is Engaged

5 minutes average session

• **6.5** average pages viewed

Large social following across our brands

Pinterest: 295,874Facebook: 48,816

Instagram: 10,559











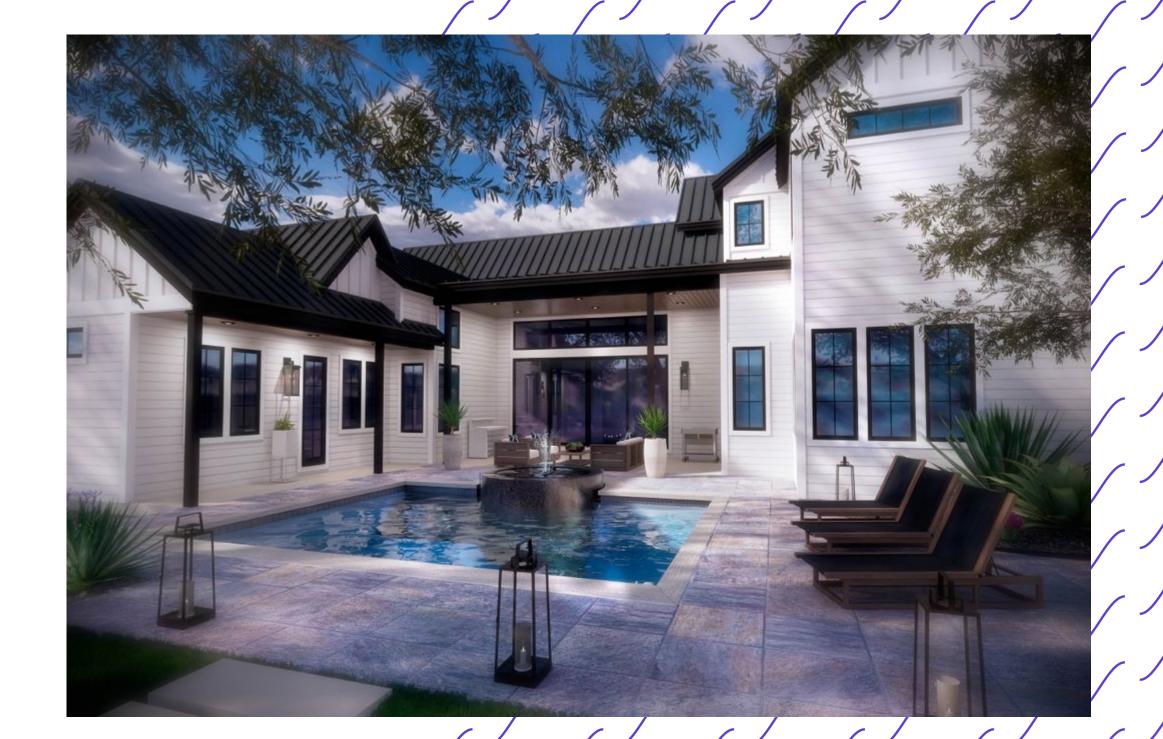




# They are Ready to Spend (A Lot)

A house plan is a high-consideration, high-value purchase. But it's just the beginning for our customers, as they are getting ready to buy much, much more. That's where you come in.

- \$1,261 average plan order
- 53% of our leads already have land
- 47% of our leads expect to start building within the next 12 months















## We are Growing Rapidly

Although we're the industry leader, that's not enough. We're perfectly poised for expansion.

- 23% revenue growth YoY
- Texas, North Carolina, Georgia, Tennessee: our top states for sales are aligned with many of the hottest housing markets
- Every region is represented in our sales















## Our Content Gets Their Attention

Based on meticulous SEO research, our blogs, collections, trend guides, and other articles are optimized to rank high in search results and deliver engaging, informative content to our visitors.

- 1.2 million pageviews annually for the Houseplans.com blog
- Over two minutes: the average time on page for our Houseplans.com blog















#### Recent Articles







Tirry House Plans for Sale

These tiny house plans make a big impact in minimal space.

Tags: Curb Appeal, Simple House Plans



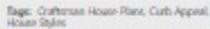
Prairie-Style House Plans

These Prairie-style house plans feature low-pitched roofs, gable details, and open floor plans.



Modern Farmhouse Floor Plans from Donald A. Gardner

This collection of readers farmhouse floor plans from Donald A. Gardner is sure to help you find the home of your



Tage: House Designers, House Styles



Four-Bedroom House Plans Perfect for Your Family

These four-bedroom house plant are perfect for hosting overnight quests or giving children their own spaces.



Craftsman House Plans We Love

These Craftsman house plant combine classic details with modern fixtures.



Small House Design Plans for Any Style

These small house design plans don't spare a single detail!

## The Consumer Advantage

**Build brand awareness** with a huge, engaged consumer audience

**Get your products seen** by end users in the market to build their dream homes

**Showcase your offerings** in our relevant, exciting content for maximum engagement



House plan 1074-50 at Homeplans.com

# 2022 Marketing Solutions Menu

#### **Sponsored content**

- Blog posts
- Gated, downloadable trend reports with leadgen program
- Native advertising
- Social media posts
- Full digital magazine with advertising

Newsletter engagement marketing

Digital advertising/retargeting



# Our Audience your Goals.

#### Looking to build brand awareness?

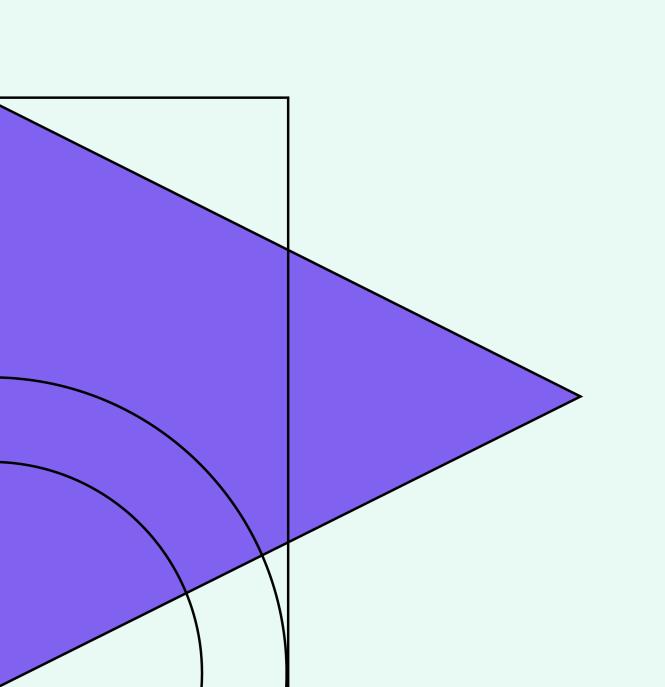
Our blogs, trend guides, and magazines will integrate your branding in a natural, relevant way.

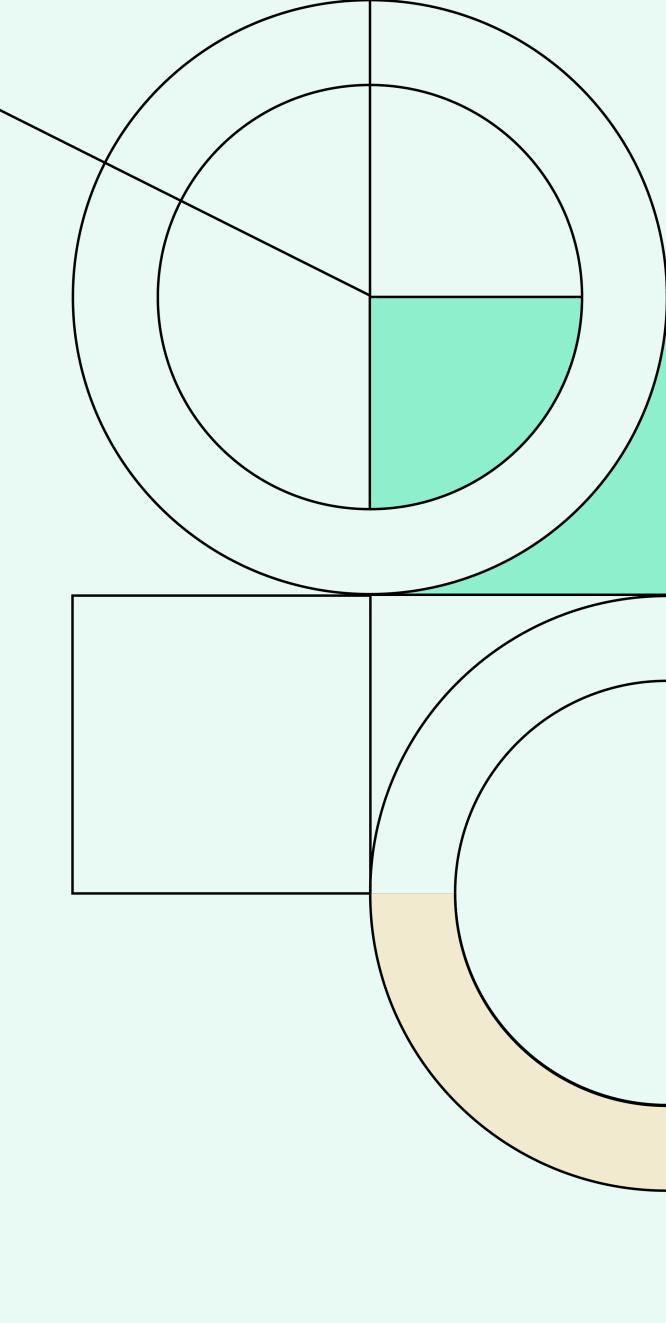
#### Want to generate leads?

We're the content experts, and we know what entices people to fill out a form. We'll build a program to suit your budget and goals.

#### Ready to get a lot of eyes on your products?

Our digital advertising brings the volume.





## Sponsored Blog Posts

#### Ideal for building brand awareness

We create an optimized, highly engaging blog post using our knowledge of SEO best practices and keyword research.

You choose the topic from a short list designed to complement your product category. Articles will focus on house plan trends and fun design topics, typically focusing on around ten layouts.

The article will contain a short paragraph explaining how your product ties in with the theme, along with 1-2 direct links to your site. Promotion includes social media posts (one Pinterest pin, one Facebook post, and one Instagram post) and one newsletter blast. Typical blog posts can get 6,000 or more pageviews!

Package: Starting at \$10,500 per article



## Sponsored Trend Guides

#### Ideal for lead generation

We create an exciting, 6-8 page downloadable PDF that is gated by a lead-generation form.

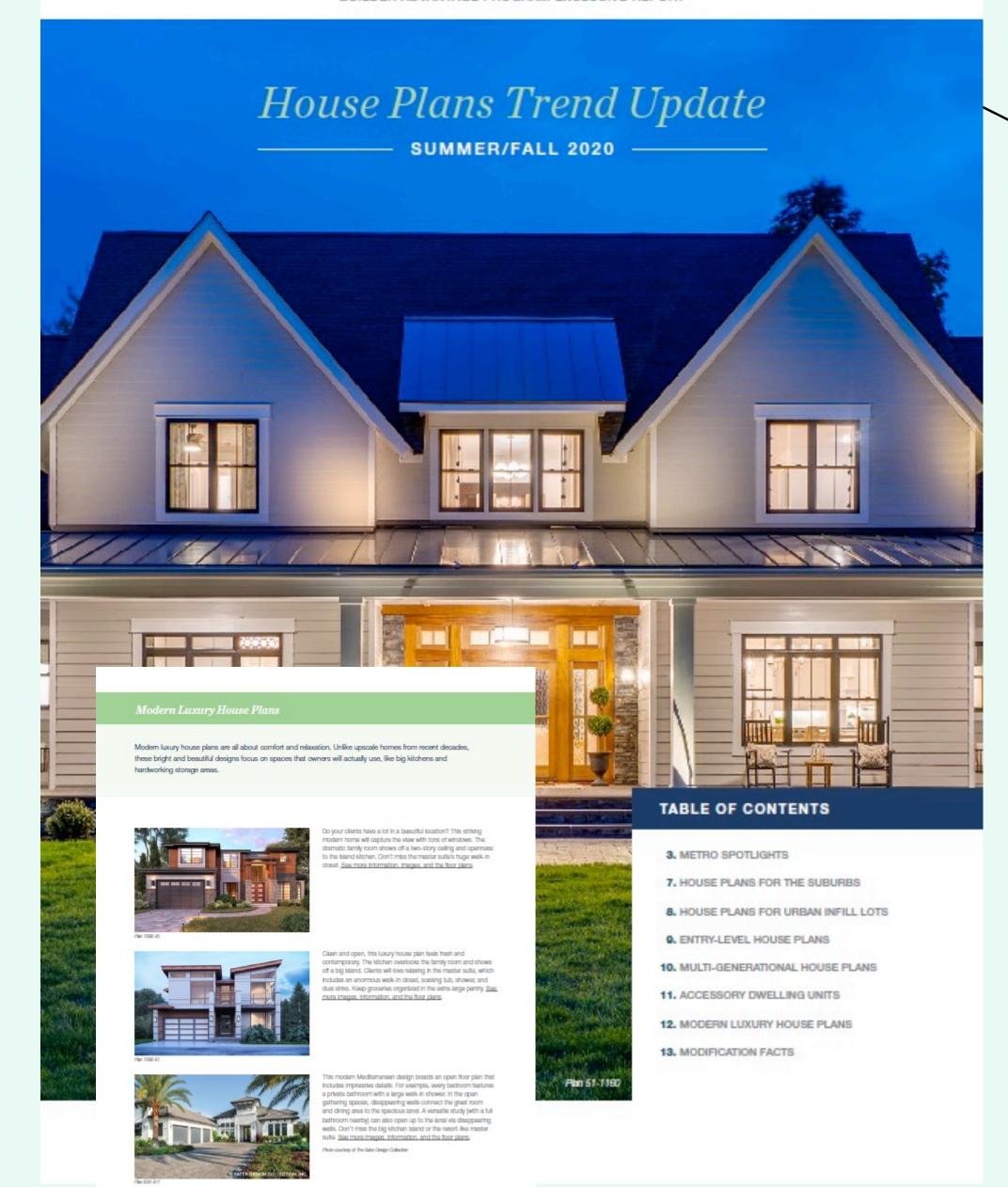
You choose the topic from a short list designed to complement your product category. Articles will focus on design trends of interest to consumers.

You get your logo on every page. Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and one newsletter blast.

Leads delivered at the end of program. Minimums apply.

Starting at \$9,000 for guide creation + \$30 CPL (segmentation available for higher rates)

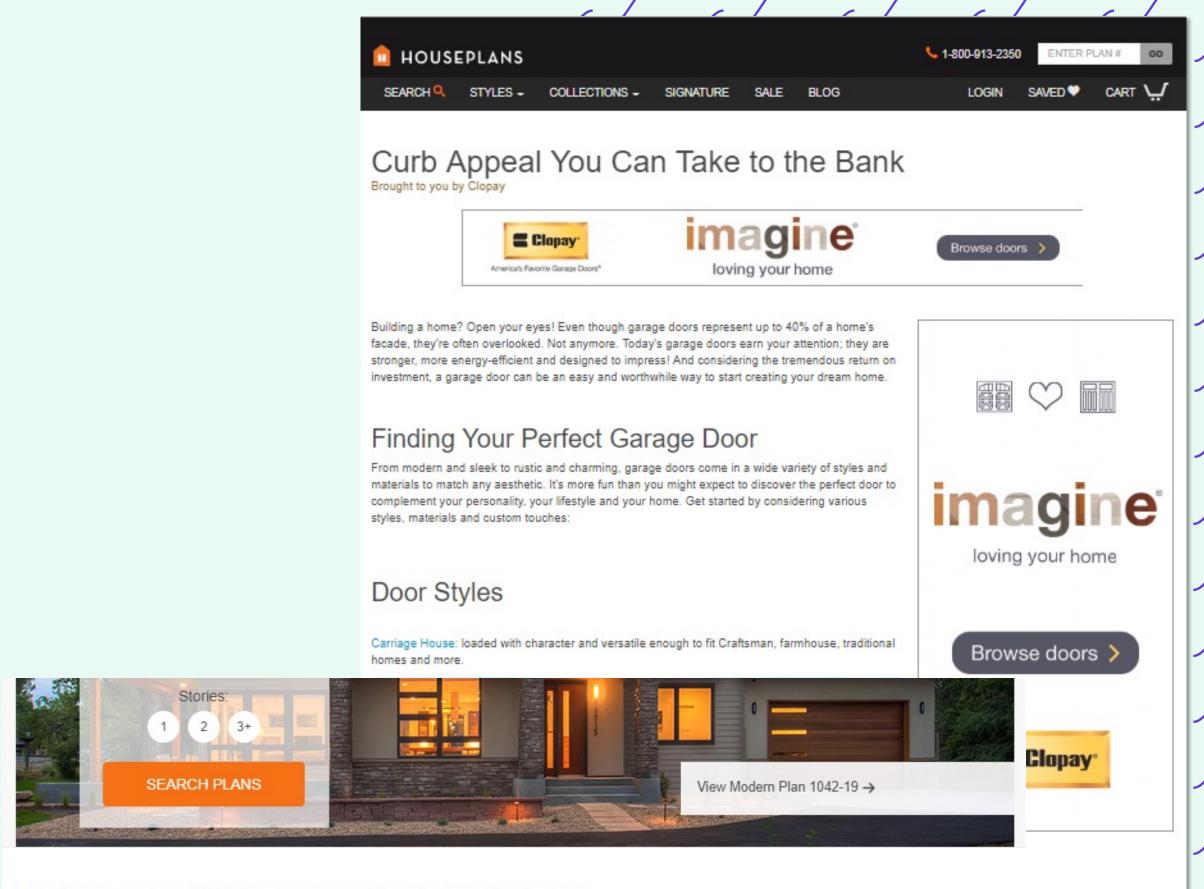
BUILDER ADVANTAGE PROGRAM EXCLUSIVE REPORT



## Native Advertising

#### Ideal for brand awareness and thought leadership

- Position yourself as a category expert by sponsoring a prominent article on one or more of our consumer sites
- Let our experts write an article for you, or supply your own content (subject to editorial review). Topics should be designfocused and editorial in nature.
- Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and two dedicated newsletter blasts.
- Starting at \$5,500 (using your content) and \$7,250 (we write content). Bundle pricing available.



#### Welcome back! Your recently viewed plans:









Sign up for our newsletter!

Learn about sales and new plans

Email address... Si



Know Your Plan Number?

Search for plans by plan number

Enter plan number

Search

## Sponsored Social Media

#### Ideal for exposure to a large consumer audience

Get your product in front of our massive following on Pinterest. Our Houseplans.com account has over 233K followers!

We'll work with you to create engaging content for a Pinterest Pin that we create with your material and showcase to our audience.

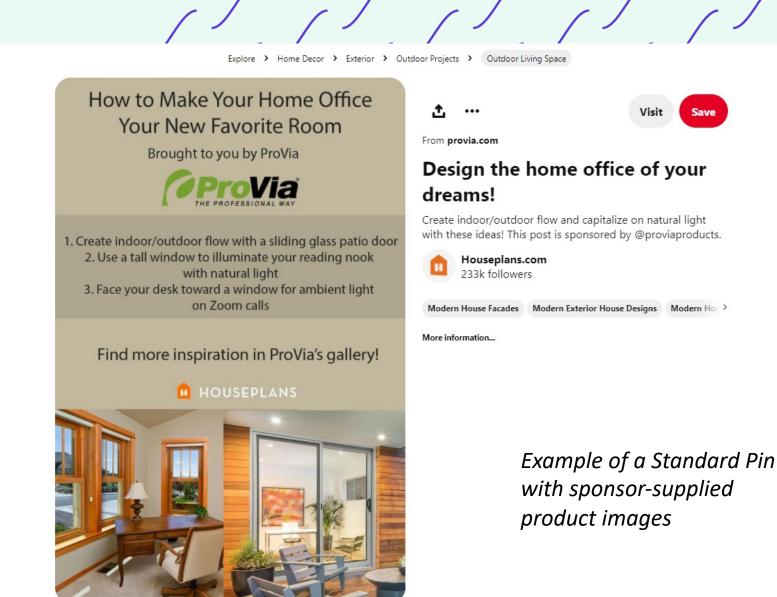
Choose from the following, or mix and match:

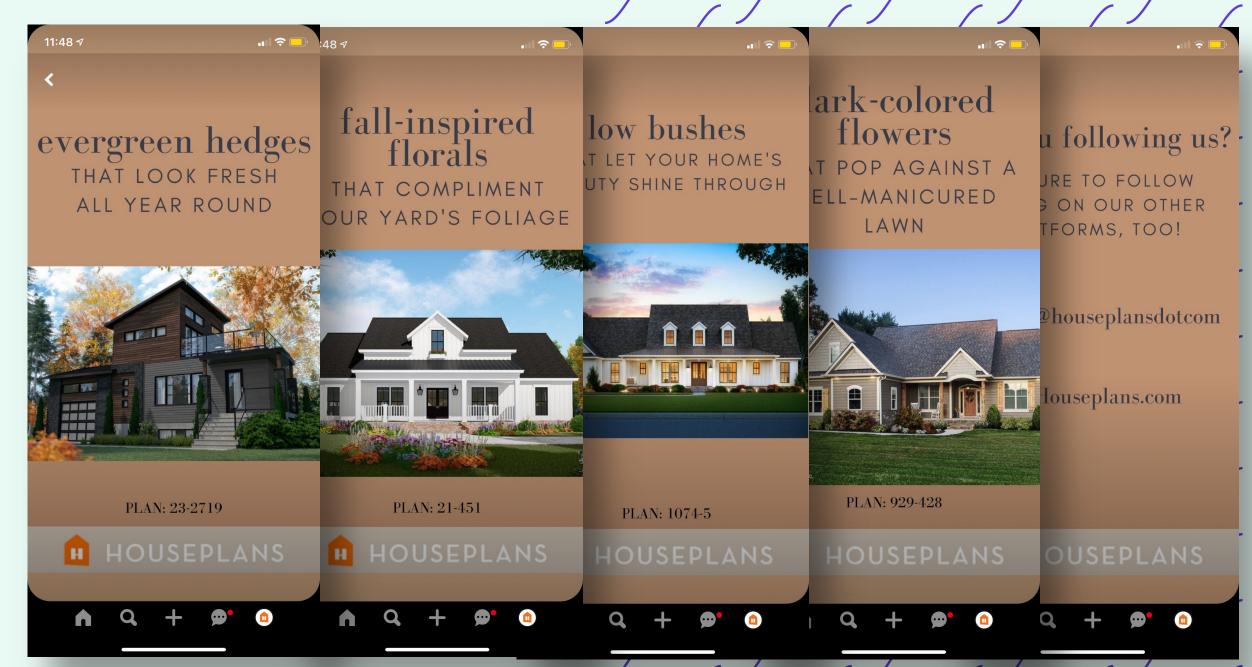
**Standard Pins** are the classic option with a single pin that may link out to your website. We'll create a listicle or other short, engaging copy to accompany 1-3 images of your choice.

**New! Idea Pins** (our recommended option) are short slideshows designed to inspire and may showcase multiple products (note that these do not contain external links). This new, exciting Pin type typically gets 30,000-60,000 impressions!

Package: \$4,500 per Standard Pin or \$5,500 per Idea Pin (bundle savings available)







## Sponsored Digital Magazine

#### The ultimate in gorgeous, interactive content

We create a stunning 68-page digital magazine with you as the exclusive sponsor and advertiser.

You get the full package:

- 7 full-page advertisements
- A static skyscraper advertisement
- 500K run-of-site impressions using a house ad that links to the magazine
- Your logo on the front of the magazine and in the footer throughout
- Editorial article crafted around your product offering and that may include 2-3 product images to illustrate theme
- Promotion includes social media posts (two Pinterest pins, two Facebook posts, and two Instagram posts) and two dedicated newsletter blasts.

Package: \$20,000





## Newsletter Advertising

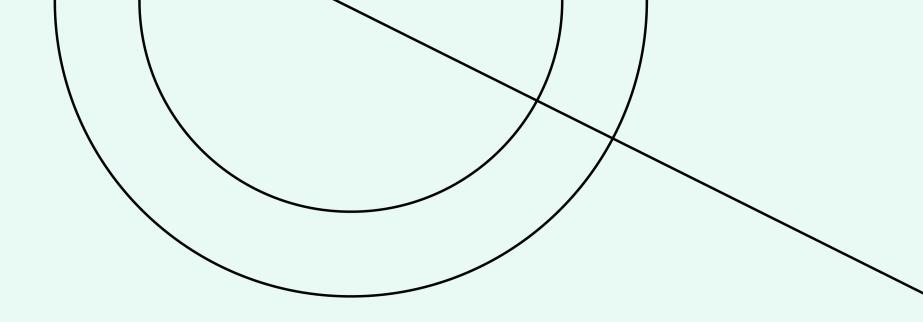
#### Get your brand in front of our engaged subscriber list

Choose from a variety of branded newsletters that showcase trends, collections, popular house plans, and more.

\$4,500 for one placement (600 x 90 or 300 x 250)

Newsletter	Circulation
Builder House Plans	44,000
Dream Home Source	78,000
Eplans	114,000
Homeplans	47,000
Floorplans	42,000
Houseplans	170,000

Co-branded (dedicated) email also available (\$350 CPM with 10K minimum distribution)





## HOUSEPLANS

#### **Barn House Plans**

Get the rustic look, but with modern amenities.



Get your Saturday style inspiration here. Scroll through our roundup of barnstyle house plans and find your favorite.

Read the Blog

# Digital Advertising Solutions

Ideal for driving traffic to your site

Whether you'd like to keep it simple or are working with a smaller budget, our digital advertising makes things easy.

Inventory may vary – please check for current availability.

Ad Unit	ROS (No Targets) CPM Rate (Net)	ROS (Targeted/Geo Selects) CPM Rate (Net)
Leaderboard (728 x 90)	\$9.00	\$12.00
Medium Rectangle (300 x 250)	\$11.00	\$14.50
Skyscraper (160 x 600)	\$11.00	\$14.50
Persistent Footer (728 x 90)	\$9.00	\$12.00



## Retargeting

#### Get them thinking about your product again

Display your ads across a network of sites, retargeting previous visitors to our sites

Inventory may vary – please check for current availability.

\$30 CPM, Campaign Minimum \$7,500

